

Vacancies

(CW454)

Recruitment Manager - DTP - City of London - £40,000+Commission+Benefits

My client can offer a fantastic opportunity for an experienced Recruitment Manager/Team Leader to join their highly established and reputable Head Office DTP team. Working with a range of clients from high end luxury to premium and high street fashion and beauty brands you will have the opportunity to develop and grow their existing client and candidate base whilst supporting and managing two Junior Consultants.

Overall responsibilities will include:

- Ensuring the team meets the needs of clients through active resourcing, candidate management and business development activity as well as developing further existing client relationships to ensure a high level of professional service throughout the entire recruitment process
- Understanding your market to determine skill shortages, demand areas and up and coming brands for business development
- Meeting with clients to review and take job opportunities as well as to review service levels and ensure strong working relationships are maintained, and opportunities to cross sell their business offerings are maximised
- Actively marketing new opportunities and candidates as well as managing engagement with both clients and candidates through innovative marketing activities
- Offering support and guidance to your team to enhance brand and technical knowledge and support targeted candidate marketing campaigns
- Out-lining to your team the business strategy and ensuring they adhere to this in their daily duties
- Ensuring candidate and client care is maintained to ensure exceptional service at all times
- Managing and reviewing compliance for your team to ensure best practice procedures are being followed

Key experience required:

- Previous recruitment experience working within Design, Technical and Production (Retail Fashion & Beauty)
- Strong knowledge of fashion and beauty brands

- Exceptional communication and presentation skills
- Strong organisation and time management skills
- Confident in targeting new business opportunities
- Excellent relationship management skills
- Previous experience working as a team leader or as a manager ideal
- A team player who enjoys motivating and working to support others